

## Self-Assessment for Trusted Advisors

For each item below, put one X in the one Rating column most closely resembling your preference or approach. Be honest and don't dwell on any answer. Try to put down the first rating that comes to mind. Scoring information will be provided by the facilitator when you are finished.

ITEM	RATING			SCORE
	OFTEN	SOMETIMES	RARELY	
1. I prefer asking detailed questions early in a project to prevent missing major requirements.				
2. In meetings, people ask me what I think.				
3. When assigned to a project, I work to find out the business problem that the project is intending to solve.				
4. When assigned a project with a specific solution, I assume the deliverables have been adequately thought out.				
5. When given a defined solution, I first strive to determine the complete requirements for it.				
6. When given a tight deadline for a project, I don't waste time considering various alternatives.				
7. When a project begins, some of the first things I like to know are the deadline and the budget.				
8. I point out the risks of implementing a solution that my sponsor gives me.				
9. I actively work to build trust with my stakeholders.				
10. I prefer having a good relationship with my stakeholders vs. needing to push for the best solution.				
11. I find myself thinking: "Who am I to argue with the sponsor?"				
12. I tend to make recommendations when I bring up problems.				
13. When my recommendations are not acted on, I tend to feel discouraged.				
14. I am quick to bring up problems to my manager so we can get a solution.				
15. My recommendations tend to get adopted.				
<b>TOTALS</b>				

# Public Class Schedule



BUSINESS ANALYSIS | PROJECT MANAGEMENT | BUSINESS PROCESS MANAGEMENT | AGILE

VILT = Also available in Virtual Instructor-Led Training

<b>M</b>	Minneapolis	<b>C</b>	Chicago	<b>O</b>	Other	<b>V</b>	Virtual
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Course Titles	VILT	Aug 2015	Sep 2015	Oct 2015	Nov 2015
Agile Bootcamp Using Scrum			<b>M</b> Sep 14-16		<b>M</b> Nov 30-Dec 2
Agile Business Analysis	●	<b>V</b> Aug 24-27		<b>M</b> Oct 14-15	
Agile Planning and Estimating	●				<b>V</b> Nov 2-5
Business Analysis Fundamentals	●	<b>M</b> Aug 10-12		<b>V</b> Oct 5-14	<b>M</b> Nov 9-11
Business Intelligence Requirements Analysis	●			<b>M</b> Oct 8-9	
Business Process Improvement	●			<b>V</b> Oct 19-27	
Business Process Management Foundations	●				<b>V</b> Nov 16-17
Business Process Modeling	●	<b>M</b> Aug 3-4	<b>V</b> Sep 28-Oct 1		
CBAP®/CCBA® Certification Preparation	●	<b>V</b> Aug 3-12 <b>FULL</b>	<b>V</b> Sep 12-Oct 17 <b>C</b> Sep 14-16 <b>V</b> Sep 21-30	<b>V</b> Oct 5-14	
Certified Scrum Product Owner (CSPO)				<b>M</b> Oct 1-2	
Certified ScrumMaster (CSM)			<b>M</b> Sep 17-18		
Data Modeling	●				<b>V</b> Nov 30-Dec 3
Eliciting Business Requirements	●			<b>M</b> Oct 19-20	
Facilitation Skills Workshop: Applied Learning for Breakthrough Results			<b>M</b> Sep 23-24		
Influencing Without Authority	●		<b>M</b> Sep 21-22		<b>V</b> Nov 9-12
Planning and Managing Requirements	●		<b>M</b> Sep 1-2	<b>V</b> Oct 26-29	
PMI-PBA <sup>SM</sup> Certification Boot Camp	●	<b>V</b> Aug 17-27			<b>V</b> Nov 2-12
PMP® Certification Boot Camp	●			<b>V</b> Oct 5-15	<b>M</b> Nov 2-5
Project Management Fundamentals	●			<b>M</b> Oct 5-7	
Requirements Modeling Essentials	●	<b>M</b> Aug 24-25	<b>V</b> Sep 14-17		<b>M</b> Nov 16-17 <b>V</b> Nov 30-Dec 3

Based on demand, Watermark Learning may add or change classes on this schedule. For the latest offerings, please see the Class Calendar on our website at [www.watermarklearning.com/calendar](http://www.watermarklearning.com/calendar). Or, contact us at [info@watermarklearning.com](mailto:info@watermarklearning.com) to inquire about particular courses.



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